EXECUTIVE COACHING PACKAGE

FOR WHO? -

Professionals with at least three years of experience looking to reinvent themselves, move up to an upper management role or strong some specific leadership or commercial skills.

GOAL OF THE PACKAGE -

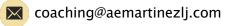
The Executive coaching package is 100% practical and formulated to provide professionals with exhaustive knowledge and tools to pursue high-executive roles or manage specific challenges.

COMMITMENT –

18 weeks

WHAT IS INCLUDED?

- 10 live coaching sessions (10h) via zoom or face to face
- 15 different frameworks
- Introduction meeting free of charge
- DISC assessment and debrief
- Complementary readings
- Complimentary commercial toolkits
- Live support via WhatsApp





DETAILED COACHING PLAN

EXECUTIVE COACHING PACKAGE

		Coaching Session
Week 0		Introduction
Week 1	CSX1	Core values & personal SWOT
Week 3	CSX2	Personality – DISC debrief
Week 5	CSX3	Powerbase and internal politics
Week 7	CSX4	Influencing & effective communication, management of conflict
Week 9	CSX5	Negotiations (Role play exercise)
Week 11	CSX6	Personal branding and value proposition
Week 13	CSX7	A la carte*
Week 15	CSX8	A la carte*
Week 17	CSX9	Changes and transitions
Week 18	CSX10	Wrap-up, action plan, goals evaluation

- * The client can choose among the following topics:
 - Delegation and time management
 - Decision-making process
 - Commercial & managerial skills
 - Looking for a new role

- Powerbase and internal politics
- Moving to a new location